

# A Pharmacological Chaperone Molecule Induces Cancer Cell Death by Restoring Tertiary DNA Structures in Mutant hTERT Promoters

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**Supporting Information** 

**ABSTRACT:** Activation of human telomerase reverse transcriptase (hTERT) is necessary for limitless replication in tumorigenesis. Whereas hTERT is transcriptionally silenced in normal cells, most tumor cells reactivate hTERT expression by alleviating transcriptional repression through diverse genetic and epigenetic mechanisms. Transcription-activating hTERT promoter mutations have been found to occur at high frequencies in multiple cancer types. These mutations have been shown to form new transcription factor binding sites that drive hTERT expression, but this model cannot fully account for differences in wild-type (WT) and mutant promoter activation and has not yet enabled a selective therapeutic strategy. Here, we demonstrate a novel mechanism by which



promoter mutations activate hTERT transcription, which also sheds light on a unique therapeutic opportunity. Promoter mutations occur in a core promoter region that forms tertiary structures consisting of a pair of G-quadruplexes involved in transcriptional silencing. We show that promoter mutations exert a detrimental effect on the folding of one of these G-quadruplexes, resulting in a nonfunctional silencer element that alleviates transcriptional repression. We have also identified a small drug-like pharmacological chaperone (pharmacoperone) molecule, GTC365, that acts at an early step in the G-quadruplex folding pathway to redirect mutant promoter G-quadruplex misfolding, partially reinstate the correct folding pathway, and reduce hTERT activity through transcriptional repression. This transcription-mediated repression produces cancer cell death through multiple routes including both induction of apoptosis through inhibition of hTERT's role in regulating apoptosis-related proteins and induction of senescence by decreasing telomerase activity and telomere length. We demonstrate the selective therapeutic potential of this strategy in melanoma cells that overexpress hTERT.

# INTRODUCTION

Activation of telomerase is a hallmark of cancer<sup>1</sup> in the early stages of tumorigenesis and is associated with telomere elongation, genetic instability, and subsequent immortalization of cells. Several therapeutic strategies for overcoming activated telomerase have been explored,<sup>2</sup> including targeting the telomerase holoenzyme or the human telomerase reverse transcriptase (hTERT) subunit, targeting telomeric G-quadruplexes, inhibiting telomerase RNA, and using immune

therapy directed at hTERT as a tumor antigen. Imetelstat, an antisense 13-mer oligonucleotide targeted to hTERT, has shown preclinical promise with anticancer activity in breast, brain, pancreas, and liver cancer models.<sup>3–8</sup> However, clinical trials in breast, lung, and pediatric brain cancer were halted due to hematopoietic toxicity that may have resulted from

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**Figure 1.** Sequence of the hTERT core promoter element showing positions of the somatic mutations in the duplex and G-quadruplexes and the cooperative folding process. (A) Sequence of the core promoter element of the hTERT promoter. (B) Twelve G/C tracts in the hTERT core promoter region showing in red the positions of the somatic mutations located -124, -124/125, -138/139, and -146 from the ATG start site. The two G-quadruplex-forming sequences are located between positions -168 and -100. (C) DMS-predicted folding patterns of the 1–4 and 5–12 G-quadruplexes showing the positions of the somatic mutations. Somatic mutations (C/G to T/A) located at -124 and -124/125 (G-tract 5), -138/139 (G-tract 7), and -146 (G-tract 8) are positioned adjacent to and in the 3' tetrad, the stem of the hairpin loop, and the central loop of the hairpin, respectively, of the 5–12 G-quadruplex. (D) Schematic of folding transitions for the 5–12 G-quadruplex hTERT fragment in the core promoter element. Arrows indicate the positions of the mutations in this fragment.

nonselective hTERT inhibition in stem cells.<sup>9–11</sup> Trials are now ongoing in myeloproliferative disease with promising results in myelofibrosis and essential thrombocythemia.<sup>12,13</sup>

hTERT is the catalytic subunit of the telomerase holoenzyme. In addition, hTERT has various telomereindependent functions, including enhancement of cellular proliferation, initiation of DNA damage response through changes in chromatin structure,<sup>14</sup> and inhibition of apoptosis by upregulation of BCL2 expression.<sup>15</sup> These functions are independent of each other.<sup>16</sup> Expression of hTERT is usually inactivated in normal cells, although some cells with high rates of self-renewal, such as stem cells and cells in the intestine and ovary, depend on hTERT to maintain telomere length.<sup>17-19</sup> Overexpression of hTERT for cell immortalization or telomerase activation occurs in several ways, including increased gene copy number<sup>20,21</sup> and transcriptional modulation.<sup>22,23</sup> At the transcriptional level, the hTERT promoter does not have TATA or CAAT boxes<sup>24</sup> but does have several transcription factor binding sites within 1 kb of the transcription start site and is controlled by epigenetic changes, such

as chromatin remodeling or methylation of the CpG islands in the promoter region.<sup>25,26</sup> With this transcription machinery, 0.004 RNA molecules per cell in telomerase-negative normal cells are elevated to >0.2 per cell in telomerase-negative tumor cells and may range as high as hundreds of copies per cell,<sup>22,27,28</sup> showing a strong correlation between telomerase activity and hTERT transcription level. Although hTERT is overexpressed at various levels in more than 90% of cancers, it is the rate-limiting component of the telomerase holoenzyme and the expression of only small amounts of hTERT that appear to be necessary for cellular immortalization.<sup>18,29,30</sup> Therefore, therapeutic hTERT inhibition may entail unique stoichiometric requirements.

The essential region for activation of hTERT transcription is the core promoter region from the transcription start site to -181 base pairs upstream (Figure 1A). This region includes the E-box for MYC, CCGCCC/GGCGGG repeats for Sp1, and other elements for transcriptional activation.<sup>24</sup> An additional upstream region likely contains transcription-repressing elements because the longer promoter region shows decreased promoter activity.<sup>31</sup> This core promoter region becomes nuclease sensitive during cell proliferation.<sup>32</sup> Because the hTERT core promoter is selectively activated in cancer cells, it is targeted for gene therapy by utilizing the promoter for expression of cytotoxic tumor-suppressing proteins.<sup>33</sup>

G-quadruplexes are commonly found in promoter elements of many genes and are known to function as silencer elements.<sup>34</sup> For example, in the MYC promoter, nucleolin binds to this structure to repress transcription,<sup>35</sup> and we and a group at NCI have also identified small molecules that directly target the MYC promoter G-quadruplex to repress gene transcription using an exon-specific assay.<sup>36,37</sup> A comprehensive review of drug targeting of G-quadruplexes has recently appeared.<sup>38</sup>

In the case of BCL2, we have also shown that the i-motif found on the C-rich strand functions as the transcriptional activator by binding to hnRNP LL.<sup>39,40</sup> For the hTERT promoter, we have previously shown, by various biochemical and biophysical experiments, that the silencer element consists of an unusually complex structure that forms end-to-end stacked G-quadruplex structures from 12 G-tracts (Figure 1B).<sup>41</sup> One of these structures, formed by G-tracts 5–12, has a unique 3:26:1 loop configuration (Figure 1C). Furthermore, the 26-base internal loop is a hairpin structure that is responsible for the unique cooperative folding of this Gquadruplex, a process more commonly associated with premRNA. This structure is important in the formation of the correctly folded structure and transcription silencing (Figure 1D).<sup>42</sup> An alternative structure that lacks this hairpin loop has been proposed.<sup>43</sup> Significantly, mouse TERT lacks these 12 Gtracts and has a 16-fold higher transcription activation level.<sup>44</sup>

Several groups have recently demonstrated that diverse tumor types including melanoma, glioblastoma, bladder cancer, and hepatocellular carcinoma have mutually exclusive somatic mutations within the hTERT promoter region at positions -124, -124/125, -138/139, and -146.<sup>45–50</sup> More than 50 tumor types have now been shown to bear these hotspot mutations, and they often occur as an early driving step in tumorigenesis.<sup>51</sup> hTERT promoter mutations may additionally bear value as prognostic and diagnostic biomarkers insofar as they have been shown to be associated with decreased overall survival and aggressive histotypes in many cancers.<sup>51</sup>

Through a G-to-A mutation (G/A) in the antisense strand, hTERT promoter mutations are proposed to generate an ETS/ TCF element (CCGGAA) that would increase binding of the ETS transcription factor for activation of hTERT transcription.<sup>45,46</sup> In addition, it has recently been suggested that the mutations found in glioblastoma multiforme could lead to recruitment of multimeric GA-binding protein (GABP) transcription factors to activate hTERT.<sup>52</sup> However, these models cannot fully account for promoter-driven hTERT transcriptional modulation in part because the genetic background may play a role in enabling aberrant transcription factor binding. For example, both BRAF and EGFR mutations frequently co-occur with hTERT promoter mutations in melanoma and glioblastoma and may be necessary for GABP-mediated activation prior to its interaction with the mutant hTERT promoter. 45,47,53 Although both types of allelic changes could contribute to the activation of hTERT, we provide evidence here that a third mechanism, independent of genomic background, involves inactivation of the silencer element and is also an important contributor to the activation of hTERT. Critically, this finding also provides a direct opportunity to reverse the effects of these

somatic mutations.<sup>52</sup> Significantly, these mutations are also localized in the 5-12 G-quadruplex with the 3:26:1 loop configuration.

We have previously demonstrated that mutations in the hairpin loop result in changes in both the stability and folding pattern of the G-quadruplex, based on DMS footprinting, which identifies those guanines involved in the formation of the tetrads that are the building blocks for the G-quadruplexes.<sup>41</sup> Furthermore, single-molecule laser tweezers experiments showed that the initial folding of the hairpin plays a pivotal role in forming the fully folded species because mutation resulted in only 4% of the fully folded form.<sup>42</sup> We therefore set out to characterize the effect of hTERT promoter mutations on secondary DNA structures in the hTERT promoter and to determine whether the unique properties of these structures could be manipulated with small molecules as a therapeutic strategy for transcriptional silencing-mediated hTERT inhibition.

# METHODS

Circular Dichroism. Oligomers of WT, G124A, G124/125A, G138/139A, and G146A were synthesized and HPSF-purified by MGW Operon, Inc. (Table S3). For CD analysis, oligomers (5  $\mu$ M) in a buffer containing 10 mM Tris-HCl (pH 7.5) and 140 mM KCl were annealed by heating for 5 min at 95 °C and subsequent slow cooling to room temperature. For the CD analysis of the complex of oligomers and compounds, oligomers  $(5 \mu M)$  in a buffer containing 10 mM Tris-HCl (pH 7.5) and 5 mM KCl for GTC365 or 1 mM KCl for BRACO-19 were annealed. Oligomers and GTC365 or BRACO-19 were incubated overnight at room temperature. For the full-length C-rich strand, the oligomer in a buffer of 10 mM Na cacodylate (pH 6.6) was annealed and then incubated with GTC365 overnight. CD analysis was conducted on a Jasco 810 spectropolarimeter (Jasco, Easton, MD) using a quartz cell with 1 mm of path length, 1 nm of bandwidth, and 1 s of response time for spectra at 20 °C. Melting curves for the determination of  $T_{\rm m}$  were obtained by recording ellipticity at 262 nm with increasing temperatures from 25 to 95 °C at a rate of 1.6 °C/min.  $T_{\rm m}$  of the C-rich strand with GTC365 was obtained from the CD signal at 286 nm within 10-60 °C.

For the kinetics analysis using the temperature-jump method, the oligo in a buffer containing 10 mM Tris-HCl (pH 7.5) was heated for 1 min at 95 °C, and then a mixture of KCl and compound was added and incubated for 1 min. Meanwhile, the CD cuvette was also heated at 95 °C. As soon as the sample in the CD cuvette at the high temperature was placed in the CD chamber, a time-dependent CD signal at 262 nm was recorded immediately. The initial folding rate was determined by one-phase association curve fitting (eq 1) of the kinetics curve using GraphPad Prism 5

$$Y = Y_0 + (\text{plateau} - Y_0)(1 - e^{-kx})$$
(1)

where *Y* is the CD signal at any time point *x*,  $Y_0$  is the *Y* value when time (*x*) is zero, plateau is the *Y* value at infinite time, and *k* is the rate constant.

Single-Molecule Laser Tweezers Experiments. Preparation of the DNA Constructs. The DNA constructs that contain the wild-type (WT) or mutant single-stranded hTERT 5-12 fragments were prepared by sandwiching the target sequence (WT: 5'-GGGGGGCT-GGGCCGGGGACCCGGGAGGGGTCGGGACGGGGCGGGGC and 5'- GCCCCGCCCGTCCCGACCCCTCCCGGGTCCCCGG-CCCAGCCCCC; G124/125A mutant: 5'-AAGGGCTGGGCCGG-GGACCCGGGAGGGGTCGGGGACGGGGGGGGGG and 5'-GCC-CCGCCCGTCCCGACCCCTCCCGGGTCCCCGGCCCAGCC-CTT; G 1 3 8 / 1 3 9 A mutant: GGGGGCTGGGCCGGAAAACCCGGGAGGGGTCGGGACGGGG-CGGGGC and 5'-GCCCCGCCCGTCCCGACCCCTCCCGGG-TTTCCGGCCCAGCCCC; mutated bases are underlined) between two double-stranded DNA handles, according to published proce-



**Figure 2.** Biophysical and biochemical characterization of the full-length and 5-12 G-quadruplexes in the hTERT promoter harboring the somatic G-to-A mutations in comparison to the WT sequence. (A)  $T_m$  of the full-length (left) and 5-12 (right) strands with WT and mutants. (B) DMS footprinting shows the effect of somatic mutations on the folding topology of the 5-12 G-quadruplex. The blue boxes highlight the changes in DMS footprinting patterns in G-tracts 6 through 10 of the different mutants. The red brackets show the protection of G-tracts 1, 2, 11, and 12 in the WT. The 5-12 G-quadruplex with the positions of the G-tracts is shown to the right. (C) Different populations of folded species (G4 = G-quadruplex) in single-stranded (ss; red) and double-stranded (ds; blue) G124/125A mutants. The gray trace shows the population pattern of the double-stranded WT 5-12 G-quadruplex sequence. N represents the total number of force–extension (F-X) curves collected by the mechanical unfolding method (nt/bp = nucleotides/base pairs).

dures.<sup>54</sup> Five deoxythymidines were added at both ends of the hTERT 5-12 fragment to reduce the interference from the double-stranded DNA handles on the target sequence. Briefly, the 2690 base-pair double-stranded DNA handle was prepared through restriction enzyme digestion of the pEGFP vector (Clontech, Mountain View, CA). In the first step, the vector was digested by SacI and EagI restriction enzymes, followed by purification with agarose gel. The EagI end of the DNA fragment was labeled with digoxigenin using terminal deoxynucleotidyl transferase. The other double-stranded DNA handle (2028 base pairs) was prepared by PCR using the PBR322 plasmid template and a biotinylated primer. The PCR product was subsequently digested with XbaI restriction enzyme. The middle section that contains the target hTERT 5-12 fragment was hybridized from three single-stranded DNA targets: 5'-CTAGACG-GTGTGAAATACCGCACAGATGCGTTTTTAAGGGCTGGGCC-GGGGACCCGGGAGGGGTCGGGACGGGGCGGGGTTTTTGC-CAGCAAGACGTAGCCCAGCGCGTC-3', 5'-CGCATCTGTGCG-GTATTTCACACCGT-3', 5 ' a n d GGCCGACGCGCTGGGCTACGTCTTGCTGGC-3'. Finally, ligation between the two long double-stranded DNA handles and this double-stranded DNA/single-stranded DNA middle section was achieved using T4 DNA ligase.

For the mechanical unfolding experiments to be performed, 1  $\mu$ L of 2.10  $\mu$ M polystyrene beads (0.5% w/v) coated with digoxigenin antibody was incubated with 0.1 ng (3.5 × 10<sup>-17</sup> mol) of the DNA prepared above in 5  $\mu$ L of specific buffers (10 mM Tris buffer at pH 7.4 or 50 mM MES buffer at pH 5.5) supplemented with 100 mM KCl or LiCl. After 30 min of incubation, the DNA construct was immobilized on the surface of the beads through affinity interactions.

The incubation mixture was diluted to  $800 \,\mu\text{L}$  with the same buffer for injection into a microfluidic chamber. The DNA construct linked to the 2.10  $\mu$ M beads was subsequently tethered to the 1.87  $\mu$ M polystyrene beads coated by streptavidin through the biotin-labeled DNA construct.

The double-stranded hTERT construct was prepared through a similar strategy. During preparation, two complementary single-stranded DNA oligomers with respective G-rich and C-rich hTERT sequences were annealed to form a double-stranded fragment, which was then ligated with the two double-stranded DNA handles to produce the final target sequence.

Single-Molecule Force-Ramp Assay. The laser tweezers instrument has been described previously.<sup>55</sup> Briefly, a home-build dual-trap laser (1064 nm, 4 W, CW mode, BL-106C, Spectra-Physics) was used as the trapping laser. P- and S-polarized laser light from the same laser source constituted two traps.<sup>55</sup> The mobile laser trap controlled by a motorized mirror grabbed the 2.10  $\mu$ M bead ligated with target DNA and the other trap grabbed the 1.87  $\mu$ M bead. While moving the mobile laser trap, the two beads got close, and a DNA tether can form between them. After this, the two beads were moved apart to increase the tension on the DNA tether with a loading rate of 5.5 pN/s, and the force–extension (*F*–*X*) curves were recorded using the LabVIEW program (National Instruments Corp., Austin, TX).

The *F*-*X* curves were filtered by Savitzky–Golay function with a 10 ms time constant in the MATLAB program (The Math Works, Natick, MA). The change in extension ( $\Delta x$ ) at a given force was obtained from subtraction between the stretching and relaxing curves at that force. The change-in-contour length ( $\Delta L$ ) was calculated based on  $\Delta x$  through the worm-like chain model (eq 2)<sup>56</sup>



**Figure 3.** Identification by FRET screening of GTC365 and characterization of its interaction with the 5–12 G-quadruplex. (A) Principle of compound screening by FRET assay. The ends of the 5–12 G-tract were labeled with FAM (5') and TAMRA (3'), which upon drug-binding brings each end of the oligomer closer. Subsequently, FAM fluorescence is quenched by TAMRA. (B) Representative result from a plate using medium-throughput screening with the NCI Diversity Set. The chemical structure of GTC365 is shown in (A). As a positive control, TMPyP4, a well-known G-quadruplex binder, decreased fluorescence intensity at 520 nm by 82%. (C) Chemical structures of BRACO-19 and Amsacrine. (D) GTC365 dose-dependent FRET changes for WT, G124/125A, and G146A (top) and binding affinity ( $K_d$  values) with GTC365 using the FRET assay (bottom). (E) Different populations of G-quadruplex (G4) in single-stranded (top) and double-stranded (bottom) G124/125A mutants in the presence of 2  $\mu$ M GTC365. N represents the total number of F-X curves collected by the mechanical unfolding method (nt = nucleotides; bp = base pairs). (F) Determination of location of the GTC365 binding site on the WT 5–12 G-quadruplex using DMS footprinting. The results of the comparison of the protection to DMS cleavage in the absence and presence of 4 equiv of GTC365 are shown to the right of the gel, and their locations in the 5–12 G-quadruplex are shown in the right panel. The right panel also shows the inferred location of the GTC365 molecule (purple) relative to that of the G-quadruplex and hairpin loop. The arrows with asterisks indicate bases that are protected from DMS in the presence of GTC365.

$$\frac{\Delta x}{\Delta L} = 1 - \frac{1}{2}\sqrt{\frac{k_{\rm B}T}{FP}} + \frac{F}{S}$$
<sup>(2)</sup>

where  $k_{\rm B}$  is the Boltzmann constant, *T* is temperature, *P* is persistence length (50.8 nm), and *S* is the stretching modulus (1243 pN) for double-stranded DNA handles.<sup>57</sup>

The PoDNano analysis was performed according to the literature.<sup>58</sup> Briefly, we expanded each  $\Delta L$  with a Gaussian kernel whose width was determined by the average standard error measured before and after each unfolding transition. Resampling was repeated 5000 times to identify the most likely  $\Delta L$  populations in each of the resamplings. These  $\Delta L$  populations were then presented in histograms (shown in Figures 2C, 3E, and 5D).

After calculating  $\Delta L$  of the structure, we can estimate the number of nucleotides (nt) contained in a particular length based on the  $\Delta L$  (eq 3)<sup>59</sup>

$$n = \frac{\Delta L + x}{L_{\rm nt}} \tag{3}$$

where x is the end-to-end distance for G-quadruplex or i-motif structures  $(0.5-1.5 \text{ nm})^{54}$  and  $L_{\text{nt}}$  is the contour length per nucleotide.  $L_{\text{nt}}$  is located in the range of 0.40–0.45 nm/nt for single-stranded DNA and 0.30–0.35 nm/bp for double-strand DNA.<sup>60</sup>

Using these single-molecule approaches, we then investigated the interactions of the 5–12 hTERT fragments with 2  $\mu$ M GTC365 and BRACO-19 in 10 mM Tris buffer supplemented with 100 mM KCl at pH 7.4. The typical curves obtained from the single-molecule assay are shown in Figure S1.

DMS Footprinting. FAM-labeled oligomers (WT, G124A, G124/ 125A, G138/139A, and G146A) were purchased from MGW Operon Inc. and PAGE purified (Table S3). These oligomers (25 nM) were dissolved in a buffer (10 mM Tris-HCl, pH 8.1, and 140 mM KCl) and annealed by heating for 5 min at 95 °C and subsequent slow cooling to room temperature. For the footprinting with GTC365, the methods were modified from the literature.<sup>61</sup> A FAM-labeled oligomer of WT in a buffer containing 50 mM Na cacodylate (pH 7.6) and 5 mM KCl was annealed. GTC365 in 20% DMSO was added to oligomers to produce 1, 2, and 4 equiv and then incubated at 37 °C for 1 h. For the DMS reaction, oligomers were incubated with 2  $\mu$ g of salmon sperm DNA (Sigma, D1626) and 5% DMS in 50% ethanol for 8 min. The reaction was stopped by  $\beta$ -mercaptoethanol and then subjected to ethanol precipitation and cleavage by 10% piperidine with incubation at 93 °C for 15 min. Cleaved product was washed twice by water and then separated by 15% denaturing PAGE with 7 M urea. Fluorescence of separated cleavage product was detected by Bio-Rad PharosFX Plus, and the band densitogram was obtained by ImageJ.

FRET Assay for Compound Screening and Determination of  $K_d$  Value. FRET probes of WT, G124/125A, and G146A of the 5–12 G-quadruplex were synthesized and labeled with FAM (Ex. 490 nm/ Em. 520 nm) and TAMRA (Ex. 560 nm/Em. 580 nm) at each end by MGW Operon Inc. (Table S3). The WT probe (50 nM) was annealed in a buffer containing 10 mM Tris-HCl (pH 7.5) and 5 mM KCl by heating at 95 °C for 5 min and slowly cooling to room temperature. Compounds (50  $\mu$ M) and probe were incubated for 1 h at room temperature. The same volume of DMSO served as a control. For  $K_d$ value determination, the WT, G124/125A, and G146A probes were annealed by heating for 5 min at 95 °C and subsequent slow cooling to room temperature, and then several concentrations of the compound were treated for 1 h at room temperature. Dose-dependent fluorescence intensity at 520 nm was measured by a microplate reader (BioTek Synergy HT). The data were corrected with the blank signal of buffer and compound. The relative fluorescence intensity compared to DMSO was used for binding curve fitting to determine the  $K_{d}$  value using GraphPad Prism software.

**Cell Cultures.** UACC-383 (G138/139A), UACC-903 (G124A), and additional UACC cell lines are described in Table S2. MCF7 and most of the UACC cell lines shown in Table S2 were cultured in medium of RPMI-1640 with 10% FBS and 1% penicillin/streptomycin. For melanoma cells UACC-2512 (WT), UACC-3090 (G124A), UACC-2528 (G124/125A), and UACC-1729 (G146), 20% FBS was

included in the RPMI medium instead of 10% FBS. NHM-002 cells were cultured in Medium 254 with the addition of a human melanocyte growth supplement. Cells were incubated at 37  $^\circ$ C with 5% CO<sub>2</sub>.

**Sequencing Analysis.** Sequencing analysis was performed as previously reported using capillary Sanger sequencing. Sequencing primers for each gene are as previously reported for BRAF, <sup>62</sup> NRAS, <sup>63</sup> KRAS, <sup>63</sup> CDKN2A, <sup>64</sup> TP53, <sup>65</sup> and the TERT promoter. <sup>45</sup>

**qPCR.** MCF7 and melanoma cells were treated with GTC365 and BRACO-19 for 72 h. Total RNA was extracted using an RNeasy miniprep kit (Qiagen) and quantitated by measuring absorbance at 260 nm. cDNA was synthesized using a Takara PrimeScript RT Reagent Kit with gDNA eraser and then used as a template for qPCR. The qPCR was performed using Kapa Probe Fast qPCR Master Mix with ABI TaqMan probes of hTERT (Hs00972656\_m1, FAM-labeled), BCL2 (HS00608023\_m1, FAM-labeled), MYC (Hs00153408\_m1, FAM-labeled) or BAX (Hs01016552-g1, FAM-labeled), and GAPDH (Hs02758991\_g1, VIC-labeled). The Ct values were measured by running Rotor-Gene Q, and the relative quantities of hTERT, BCL2, and MYC mRNA were obtained relative to GAPDH as an internal control.

Luciferase Assay. From gDNA extracted from HeLa cells, the hTERT core promoter region, including -350 bp to +12 from the transcription start site, was amplified using a pair of primers, including KpnI and NheI restriction sites. This method was used for cloning of the pGL3 construct with the WT hTERT core promoter sequence. Mutant constructs were generated by PCR-based site-directed mutagenesis. For the E-box mutant, the WT CACGTG was replaced by TTTGTG to interrupt the E-box. The sequence of each construct was confirmed by sequencing analysis. MCF7 cells in a 24-well plate were transfected with 200 ng of pGL3 construct and 5 ng of pRL-TK for normalization of activity of firefly luciferase expressed from the pGL3 construct by FuGENE HD transfection reagent and then incubated for 6 h. Media were replaced by fresh media, and the cells were treated with GTC365 or BRACO-19. The same volume of DMSO served as a control. After 24 h of incubation, cells were lysed by passive lysis buffer (Promega) and subjected to a dual-luciferase assay (Promega) using an FB12 luminometer. The ratio of firefly to renilla luciferase activity was normalized to DMSO to obtain the relative luciferase activity.

Establishment of Stable Cell Lines Overexpressing hTERT. The pCDNA-3XHA-hTERT plasmid containing hTERT driven by the CMV promoter was obtained from Addgene (ID: 51637) deposited by Dr. Steven Artandi.<sup>66</sup> MCF7 cells in a 24-well plate were transfected with this plasmid (250 ng) using FuGENE HD transfection reagent for 24 h. Cells were treated with several concentrations of G418 (0.1–1 mg/mL) and an antibiotic for colony selection for 4 weeks, and then one colony was selected for further culture. The expression of ectopic hTERT with HA-tag was confirmed by immunoblot analysis using antibody against HA-tag (Santa Cruz, sc-805, 1:250 in TBS-T buffer with 5% BSA) as described just below (immunoblot analysis) and qPCR as described above.

Immunoblot Analysis. GTC365- or DMSO-treated MCF7 cells were lysed by RIPA buffer, and the supernatant of the lysate was obtained by centrifugation at 14,000 rpm for 15 min. The concentration of the whole cellular protein was determined by Bradford assay. The same amount of proteins (120  $\mu$ g for hTERT and 50  $\mu$ g for PARP) was separated on 8% SDS-PAGE and transferred to PVDF membrane in 20% MeOH/1× Tris-glycine. The membrane was incubated in a blocking buffer containing 5% BSA/5% nonfat milk with TBS-T (0.1% Tween 20) for 90 min at room temperature prior to overnight incubation with hTERT antibody (1:200, Santa Cruz #H231, pAb) and PARP antibody (1:1000, Cell Signaling #9542) in 5% BSA/TBS-T buffer at 4 °C. This membrane was incubated with  $\beta$ actin antibody against mouse (Cell Signaling #3700, mAb, 1:2,000) for 2 h at room temperature. The membrane was incubated with secondary antibody, goat antirabbit IgG (H+L) DyLight 800 (1:7,500), and goat antimouse IgG (H+L) DyLight 680 (1:7,500), depending on the source of antibodies, in 5% nonfat milk/TBS-T for

90 min at room temperature. LI-COR was used to detect the immunocomplex band.

TRAP Assay. Compound-treated MCF7 cells were washed with cold D-PBS twice and then collected using a cell scraper. The cell pellet was resuspended in lysis buffer including 10 mM Tris-HCl (pH 7.5), 1 mM MgCl<sub>2</sub>, 1 mM EGTA, 0.5% CHAPS, 10% glycerol, 5 mM  $\beta$ -mercaptoethanol, 1× protease inhibitor cocktail (Sigma P8340), and 0.2 U/ $\mu$ L of RiboLock RNase Inhibitor (Thermo Fisher, E00381) and kept on ice for 30 min. Supernatant was obtained by centrifugation at 14,000 rpm for 20 min, and the concentration of whole protein was determined by Bradford assay. The whole protein was diluted to the same concentration using the lysis buffer, and 500 ng of whole protein was incubated with a mixture of reaction buffer containing 20 mM Tris-HCl (pH 8.3), 1.5 mM MgCl<sub>2</sub>, 63 mM KCl, 0.05% Tween 20, 1 mM EGTA, 0.5  $\mu$ M of TS primer, and 50  $\mu$ M of dNTPs at 30 °C for 20 min and 95 °C for 2 min for inactivation. As a control reaction, the same volume of lysis buffer was incubated with the mixture. After the telomere elongation reaction, the samples were subjected to purification using a Qiagen nucleotide removal kit (#28304) because impurity including compounds in cell lysates can inhibit the PCR reaction.<sup>67</sup> The purified samples were completely dried and resuspended with 30 µL of nuclease-free water. For the PCR reaction, 1/10 volume of sample was incubated with a mixture of PCR master mix (Thermo Fisher, K0172), 0.125 U/µL Taq DNA polymerase (Thermo Fisher, EP0402), 62.5 nM TS primer, 62.5 nM ACX primer, and 5 ag of internal standard control (ITAS) in 20  $\mu$ L. The mixture was initially incubated at 95 °C for 3 min and then followed by 32 cycles of 95  $^\circ$ C for 30 s, 61  $^\circ$ C for 30 s, and 72  $^\circ$ C for 30 s. The PCR products were subjected to 10% Native-PAGE and then stained by SYBR Gold for detection by Bio-Rad Pharos FX. For preparation of ITAS, myogenin 108 nt (Patent application number US08/423,403) with partial TS and ACX sequence was initially amplified using TS and ACX primers to generate 156 bp dsDNA and then purified by gel extraction. Primer sequences used for this experiment are listed in Table S3.

**Telomere Length Assay.** MCF7, NHM-002, WM266-4, and UACC-903 cells were treated with DMSO, GTC365 for 5–10 days, or BRACO-19 for 25–30 days. Meanwhile, cells were subcultured to maintain <90% confluency. Cells were collected by cell scraper and then subjected to gDNA extraction by DNA extraction kit (Qiagen). Ten nanograms of gDNA was used for SYBR Green I-based qPCR assay with 1 M betaine, 700 nM telomere primers, and 200 nM 36B4 single-copy gene. The primer sequences used for PCR are shown in Table S3.<sup>68</sup> A pair of Tel1 and Tel2 primers was used for amplification of the telomere region and a pair of 36B4F and 36B4R primers for amplification of a single-copy gene to normalize data. The PCR was initiated at 95 °C for 3 min and then 27 cycles at 95 °C for 3 s and 60 °C for 2 min. The fluorescence signal at 60 °C was acquired. Triplicate data were averaged and normalized to 36B4 to obtain  $\Delta$ Ct. The relative telomere length was determined compared to the DMSO.

**Senescence**  $\beta$ -Galactosidase Assay. A colorimetric  $\beta$ -galactosidase assay was performed according to the protocol.<sup>69</sup> Briefly, compound-treated MCF7 cells were fixed in 2% formaldehyde and 0.2% glutaraldehyde for 5 min at room temperature. Fixed cells were incubated with staining solution containing 40 mM citric acid (pH 6.0), 5 mM potassium ferrocyanide, 5 mM potassium ferricyanide, 150 mM NaCl, 2 mM MgCl<sub>2</sub>, and 1 mg/mL X-gal (Fermentas R0401) for 7 h at 37 °C. Stained cells were washed with D-PBS and methanol and subsequently dried in air.

**Immunofluorescence.** GTC365-treated MCF7 cells on a coverslip were fixed in 2% paraformaldehyde in PBS for 10 min at room temperature and then subjected to permeabilization with 0.2% Triton X-100 in PBS for 10 min at room temperature. Cells were blocked with 4% BSA and 1% nonfat milk in PBS for 1 h at room temperature and then incubated with mouse-derived  $\alpha$ -tubulin (1:200, Cell Signaling #3873, mAb) in 20% blocking solution for 1 h. Afterward, cells were treated with secondary antibodies (1:1000, goat-antimouse DyLight 488 conjugate) in 20% blocking solution for 1 h. Following three washings with PBS, slides were mounted in ProLong Gold Antifade solution with DAPI (Life Technologies #P36931). Images

were acquired using an Olympus IX71/DP70 digital microscope camera with blue and green filters and then processed with Image Studio Lite (LI-COR Biosciences) and ImageJ.

Annexin V Binding Assay. GTC365-treated MCF7 cells were trypsinized and washed with cold D-PBS twice. Cells were incubated with Annexin V, Alexa Fluor 488 (Thermo Fisher, A13201), and 7AAD (BD Biosciences, 559925) in a binding buffer (10 mM HEPES pH 7.4, 0.75 mM MgCl2, 4 mM KCl, 140 mM NaCl and 2.5 mM CaCl<sub>2</sub> (http://www.cyto.purdue.edu/cdroms/cyto10a/educationandresearch/annexin.html) at room temperature for 15 min and kept on ice before FACS analysis (FACScanto II, BD Biosciences) in 1 h at maximum. Data were corrected using control samples including Annexin V, Alexa Fluor 488 alone, or 7AAD alone.

**Caspase Assay.** MCF7 cells in a 6-well plate were treated with GTC365 for 48 h. The caspase-3/7 assay was conducted using DEVD-AFC as a substrate of capase-3/7. Cells were washed by cold D-PBS and then collected by cell scraper. Cells were lysed with a lysis buffer (Clontech) and incubated for 10 min on ice. The supernatant of cell lysate was obtained by centrifugation at 14,000 rpm for 20 min. For normalization, the concentration of whole protein was determined by Bradford assay. The cell lysate was incubated with 50  $\mu$ M DEVD-AFC in a reaction buffer (20 mM HEPES pH7.4, 100 mM NaCl, 1 mM EDTA, 0.1% CHAPS, 10% glycerol, and 10 mM DTT) for 2–3 h at 37 °C. The fluorescence intensity of released AFC was measured using a BioTek Synergy HT with excitation at 400 nm and emission at 505 nm. The caspase activity was normalized to the concentration of the whole protein, and the relative caspase-3/7 (DEVDase) activity compared to the DMSO was obtained.

**Cell Cycle Analysis by PI Staining.** MCF7 cells were treated with GTC365 for 48 h. Cells were trypsinized and washed with cold D-PBS. Cell pellets were subjected to 70% EtOH fixation at -20 °C overnight. Cells were incubated with RNase A and PI for 3 h at 37 °C and then kept on ice before FACS analysis (FACScanto II, BD Biosciences, San Jose, CA).

**Counting of Live Cells Treated with GTC365.** MCF7 cells were treated with DMSO or 0.5  $\mu$ M of GTC365. Cells were trypsinized and then subjected to trypan blue exclusion staining for counting of live cells using microscopy every 3 days. Afterward, 70% of cells were recultured with fresh media and DMSO or GTC365. Relative cell numbers compared to the DMSO were obtained.

**CellTiter-Glo Viability Assay.** NHM-002, MCF7, WM266-4, and UACC-903 cells were treated with DMSO or 5  $\mu$ M GTC365. At 120 h, CellTiter-Glo (Promega, Cat No. G7570) was added to the wells, and luminescence was read on a FlexStation 3 microplate reader (Molecular Devices). Relative luminescence compared to DMSO was obtained.

# RESULTS

hTERT Promoter Mutants Produce Dramatic Disruption of the Folding of the 5–12 G-Quadruplex. There are eight runs of three or four consecutive guanines (G-tracts) in the 5-12 G quadruplex (Figure 1C). Somatic mutations of the hTERT core promoter region are found in G-tracts 5, 7, and 8 (Figure 1, B and C).<sup>41</sup> Results from DMS footprinting of the full-length (1-12) oligomer show that positions -124 and -125 are located in G-tract 5 (G-quadruplex scaffold and adjacent base), -138 and -139 are in G-tract 7 (hairpin stem), and -146 is in G-tract 8 (hairpin loop).<sup>41</sup> To determine the effect of these mutations on the G-quadruplex structure, circular dichroism (CD) and DMS footprinting experiments were initially performed. CD is commonly used to infer the presence as well as the topological state of the G-quadruplex. CD showed that the topological state of mutations in both the 1-12 (full length) and 5-12 G-rich strands was similar to those of the WT. The G124/125A and G138/139A mutants both showed a modest decrease in CD spectra readings, indicating that the G146A mutant was less disruptive than the other mutations (Figure S2). The full-length and 5-12fragments of G124/125A had melting temperatures  $(T_m s)$ decreased by 1.9 and 4.3 °C, respectively, and G138/139A showed a similar decrease in  $T_{\rm m}$ s of 2.0 and 3.4 °C, respectively (Figure 2A). On the other hand,  $T_{\rm m}$ s of G124A and G146A show a smaller decrease (1.5-1.6 °C and 0.9-1.6 °C) compared to those of G124/125A and G138/139A (Figure 2A). These modest decreases in  $T_{\rm m}$ s suggested that additional factors beyond the destabilization of the G-quadruplex, such as change in folding or unfolding pathways, could be responsible for overexpression of hTERT. The single-molecule laser tweezers experiments suggested that the 26-base hairpin in the 5-12 G-quadruplex plays a pivotal role in the cooperative folding process needed to form a fully folded functional repressor. On the basis of these results, G138/139A and G146A mutations are the most likely to change the folding pattern of the WT structure. Figure 2B shows that WT G-tracts 5, 6, 11, and 12 were protected from DMS cleavage, which is consistent with previous results.<sup>41</sup> Significantly, all of the mutants showed changes in the DMS footprinting patterns in comparison to those of the WT. The G124/G125A mutant showed the greatest changes in DMS protection pattern with a loss of protection of G-tracts 7, 9, and 10. In addition, the G124A, G138/139A, and G146A mutants showed more subtle changes in the cleavage of G-tracts in the stem loop, which may represent conformational changes in this part of the structure. The stem loop mutations (G138/139A and G146A) also showed increased cleavage of G-tract 6, suggesting a major change in the folding pattern.

To further understand the influence of the G124/125A mutation on the 5-12 region, we carried out single-molecule experiments on a DNA construct that contains these mutations. We used double-stranded DNA in conditions to allow the formation of only G-quadruplex structures.<sup>58</sup> Given that the 44nt 5-12 region contains eight G-rich tracts, multiple Gquadruplex populations can exist, each requiring a minimum of four G-rich tracts. Together with partially folded structures,<sup>4,4</sup> this constitutes a rather complex array of observable structures in single-molecule mechanical unfolding experiments. Using an approach we have recently established to follow the population dynamics of individual DNA secondary structures with the statistical method PoDNano (population deconvolution at nanometer resolution),<sup>58,70</sup> we first identified the size of different populations (measured in change of contour length  $[\Delta L]$ ; see Methods) and their percentages of formation. As shown in Figure 2C, the G124/125A mutations dramatically change the population pattern of G-rich structures, especially for the large species (36 and 42 bp), in both single- and doublestranded 5-12 fragments. These large species are likely fully folded G-quadruplexes (42 bp) and their associated intermediates (36 bp). In addition, the overall formation percentage of G-rich species is reduced compared to that of the WT DNA (Figure 2C). At first pass, the minimal effects observed by CD (1.9-4.3 °C) seem incompatible with the far more dramatic changes suggested by footprinting and single-molecule experiments. This apparent discrepancy can be rationalized once it is recognized that different features are being measured by the three different techniques. Footprinting experiments are sensitive to the precise G-tracts that are being utilized in the formation of the G-quadruplex structures, and the singlemolecule experiments are sensitive to the precise contour length of the different species present and can discern small percentages of different species. CD, on the other hand,

measures the absorption of the G-quadruplex, and while this may change with the folding pattern, if the basic folding pattern remains the same, CD may not be sensitive to different G-tracts or loops lengths.

Identification of a Compound That Restores Cooperative Folding in Mutant hTERT Promoters. Because the G124/125A mutant leads to a dramatic shift in the folded population to smaller species (Figure 2C), and the other mutants in the hairpin loop change the DMS protection pattern (Figure 2B), this suggested the involvement of the folding of the 5-12 G-quadruplex in the loss of hTERT transcriptional silencing. The absence of mutations in the 1-4 1:3:1 Gquadruplex (Figure 1C) also supports this premise. We designed a medium-throughput assay based on a wellestablished FRET assay<sup>71</sup> to screen for compounds that might act as chaperones at the early stage of the folding process to shift the population species of the mutants in the 5-12 G-quadruplex back to the larger species. The WT strand containing the 5-12 G-quadruplex was labeled with FAM and TAMRA at each end for the FRET assay. When the Gquadruplex is folded, two fluorophores are in proximity, which leads to a decrease in FAM fluorescence (Figure 3A). The system was established so that there would be an equilibrium between the folded and unfolded states. Using this oligomer, the NCI Diversity Set III (~1500 compounds) was subjected to the FRET assay. A representative plate from the screening is shown in Figure 3B. Forty-five compounds from the NCI Diversity Set decreased the fluorescence intensity by at least 50% (data not shown), including GTC365 (NSC177365) (Figure 3A), which showed a very significant reduction of fluorescence intensity (94%). GTC365 was selected to move forward with because it is a compound with an acridine scaffold similar to the telomeric G-quadruplex-binding compound BRACO-19 as well as Amsacrine (Figure 3C). Amsacrine is a topoisomerase II inhibitor used to treat acute lymphocytic leukemia,<sup>72</sup> and BRACO-19 is a G-quadruplex-interactive compound that produces telomere shortening by binding to the telomeric G-quadruplexes, resulting in cellular senescence and cessation of growth after 15 days.<sup>73</sup> GTC365 showed a dose-dependent decrease in fluorescence intensity of the WT, G124/125A, and G146A probes to a similar extent (Figure 3D).  $K_d$  values showed that GTC365 preferentially bound to the WT and G124/125A with a similar binding affinity (~400 nM) in contrast to that of G146A, which showed a 1.5-fold higher  $K_d$  value (Figure 3D). Our observation that GTC365 binds as strongly to the WT as the G124/125A mutant and reduces the fluorescence intensity to the same extent as the mutants suggests that this compound will be equally active in refolding the G-quadruplex in WT cells as in those carrying mutations.

For the effects of GTC365 on the thermal stability of the WT and mutant G-quadruplexes to be determined,  $T_{\rm m}s$  were measured by CD (Figure S3). GTC365 dose-dependently increased the  $\Delta T_{\rm m}$  of the WT G-quadruplex by 12.9 °C at 2 equiv. The  $T_{\rm m}s$  of the G124/125A, G138/139A, and G146A mutants were more significantly increased by 4–7 °C compared to that of the WT, whereas that of G124A was similar to that of the WT at 2 equiv. There was little change in  $T_{\rm m}$  for the i-motif formed from the full-length C-rich strand by GTC365 (Figure S4), suggesting that GTC365 selectively binds to the Gquadruplex over the i-motif.

Single-molecule experiments were used to determine the ability of GTC365 to reverse the effect of the G124/125A



**Figure 4.** GTC365 acts directly through the hTERT core promoter to suppress hTERT transcription through a different mechanism than that of BRACO-19. (A) GTC365 produces direct downregulation of the hTERT core promoter (left panel), whereas BRACO-19 downregulation of hTERT is mediated via the MYC-binding E-Box (right panel) (ns = not significant). E-box Mut is a pGL3 construct with mutation of the MYC binding site on the hTERT promoter. (B) GTC365 produces direct repression of hTERT transcription and the downstream molecule BCL2 but has no effect on MYC mRNA level (left panel). In contrast, BRACO-19 represses MYC and hTERT transcription and has no significant effect on BCL2 mRNA levels in MCF7 cells after 72 h (right panel). Reverse transcription and qPCR were performed to quantitate the relative mRNA levels of hTERT, MYC, and BCL2 to GAPDH. (C) Decreased expression of hTERT protein after treatment with GTC365. MCF7 cells were treated with GTC365 for 72 h, and the cell supernatant was subjected to immunoblot analysis using hTERT and  $\beta$ -actin antibodies as a loading control. (D) Dose-dependent decrease of hTERT core promoter activity by GTC365. MCF7 cells were transfected with pGL3 constructs and pRL-TK for 6 h and then treated with GTC365 for 24 h. A dual luciferase assay was performed to obtain luciferase activity of firefly and renilla for normalization. (E) GTC365 directly targets the hTERT promoter to downregulate transcription. MCF7 cells and a stable cell line overexpressing ectopic hTERT mRNA through the CMV promoter (left panel) were treated with 1  $\mu$ M of GTC365 for 72 h and then subjected to reverse transcription and qPCR to measure the effect of GTC365 on the mRNA level of hTERT (right panel). *P*-values (\**P* < 0.05, \*\**P* < 0.01, \*\*\*\**P* < 0.0001) were obtained by one-way ANOVA analysis for (A), (B), and (D), and two-tailed *t*-test for (E).

mutant on the hTERT G-quadruplex folding process. After the G124/125A mutant was incubated with GTC365 under conditions in which the formation of a G-quadruplex over an

i-motif is favored, we observed recovery of the full-length Grich species (>36 nt/bp) in both the single- and doublestranded templates, with a markedly greater recovery in the double-stranded template (Figure 3E).

To gain insight into where GTC365 binds to the 5-12 Gquadruplex, we examined the effect of drug binding on the DMS footprint of the WT G-quadruplex-forming sequence. As shown in Figure 3F (left panel), GTC365 protected a guanine in the 5'-tetrad of G-tract 6 as well as select bases at the 3'-ends in the G-C and G-G base pairing between G-tracts 7 and 10 in the hairpin stem (asterisks and arrows in left and right panels). These data suggest that the acridine moiety is positioned on the 5' G-tetrad, and the guanidine side-chain interacts with the four G–C and G–G base pairs formed by Gtracts 7 and 10 (Figure 3F, right panel). It is well-known that the guanidinium group of arginine binds to guanines in the major groove of duplex DNA,<sup>74</sup> supporting the idea that the guanidine group of GTC365 binds to the hairpin duplex, whereas the acridine moiety is stacked on the 5' G-tetrad, as shown in Figure 3F. This proposed model for how GTC365 binds to the 5-12 G-quadruplex explains both the stabilization of and chaperone effect on the folding of the 5-12 Gquadruplex attributed to the acridine and guanidine groups, respectively. Nevertheless, this model remains tentative until further SAR or structural studies provide firm evidence of the binding mode. To gain further insight into the differences that would result from a chaperone effect associated with the propylguanidino group of GTC365 and a compound lacking this moiety, we compared the biochemical effects of GTC365 with BRACO-19, which lacks this chemical moiety.

GTC365 Works Directly through the hTERT Promoter to Lower hTERT and BCL2. The E-box in the hTERT core promoter is a critical element for transcription of hTERT and recruits various transcription factors, such as MYC and the upstream stimulatory factors Mad1 and MAX.75 Because MYC is an oncogene with a G-quadruplex structure in the promoter region,<sup>34,76</sup> it was important to determine whether GTC365 effects the repression of hTERT promoter activity directly by binding to the hTERT promoter G-quadruplex or by indirectly modulating MYC transcription through the MYC promoter Gquadruplex. To distinguish between these possibilities, we prepared two constructs. The first is the pGL3-WT plasmid encoding luciferase as a reporter gene, which contains the 360 base-pair hTERT promoter region including the upstream Ebox (CACGTG) and the core region, and the second (pGL3-Ebox mutant) is the same plasmid but with an E-box mutation (TTTGTG). After transfection into MCF7 cells, which are known to be hTERT-positive because the core promoter is activated, the luciferase activities of the two plasmids were determined following treatment with GTC365. As shown in Figure 4A (left panel), GTC365 showed a similar dosedependent decrease of luciferase activity in both the WT and Ebox Mut constructs, indicating that GTC365 does not act via the E-box. In contrast, BRACO-19 decreased luciferase activity in the WT but failed to reduce luciferase activity in the E-box Mut construct (Figure 4A, right panel). Therefore, BRACO-19 most likely downregulates hTERT indirectly through repression of MYC by potentially binding to the MYC G-quadruplex, whereas GTC365 acts directly through the hTERT promoter.

Given that hTERT is known to alter the expression of various genes important for cancer cell survival,<sup>77,78</sup> we also sought to evaluate the specificity of GTC365-mediated hTERT repression for modulation of these effects. BCL2, which encodes an antiapoptotic protein, is one such primary downstream target that is activated by hTERT to repress

apoptosis.<sup>15</sup> Notably, siRNA-mediated hTERT knockdown has been shown to repress BCL2 transcription, leading to apoptotic cell death.<sup>79,80</sup> For the effect of GTC365 on the transcription of hTERT and its downstream targets to be defined, the relative mRNA levels of MYC and BCL2 were determined by quantitative reverse transcriptase PCR analysis in MCF7 cells after treatment with GTC365 for 72 h. As shown in Figure 4B (left panel), GTC365 decreased the hTERT mRNA levels in a dose-dependent manner by up to 57% at 1 µM, and BCL2 mRNA levels were also dose-dependently decreased by up to 18% at 1  $\mu$ M with no significant change in MYC mRNA levels. In contrast, BRACO-19 decreased mRNA levels of both hTERT and MYC to a similar extent at a somewhat higher concentration range compared to that of GTC365 but, as expected, had no effect on BCL2 mRNA expression (Figure 4B, right panel). Therefore, GTC365, in contrast to BRACO-19, is unique in that it directly repressed the transcription of hTERT, which then led to a downstream decrease of BCL2 expression. It was demonstrated by immunoblot analysis that the protein level of hTERT was also downregulated by GTC365 (Figure 4C). The unique effect of GTC365 on hTERT and BCL2 expression in contrast to that of BRACO-19 can be attributed to the interaction of the guanidine side-chain in GTC365 with the 26-base hairpin loop (Figure 3F, right panel), which acts as a chaperone at an early step in facilitating the folding of the silencer element. The effect of GTC365 on the activity of the promoter with somatic mutations was also examined by transfecting MCF7 cells with pGL3 constructs containing both the mutations and the WT. As shown in Figure 4D, GTC365 decreased luciferase activity of the mutants in a dosedependent manner and therefore acts broadly to downregulate hTERT promoter activity in the WT and mutants.

To assess directly whether GTC365 mediates its effects through the hTERT promoter element, we compared the effect of GTC365 on hTERT transcription in MCF7 cells versus similar cells containing a plasmid that overexpresses hTERT but under the control of the CMV promoter. The results show that although GTC365 has a significant effect on hTERT transcription in the MCF7 control cells, where the hTERT promoter is targeted, there was no effect on hTERT transcription in the MCF7 cell line transfected with the plasmid that overexpresses hTERT (Figure 4E). The results of this experiment strongly suggest that the molecular target for GTC365 is at the core promoter level rather than a downstream event.

GTC365 Has More Potent Effects on Telomerase, Telomere Shortening, and Senescence than BRACO-19. We used hTERT-positive MCF7 breast cancer cell lines<sup>81</sup> to gain mechanistic insight into how the GTC365-induced inhibition of proliferation occurs. For determining whether GTC365's effects are mediated primarily through telomeric Gquadruplex inhibition or through hTERT transcriptional repression, a comparison of the effects of GTC365 and BRACO-19 was performed. Although both GTC365 and BRACO-19 produced similar extents of stabilization of the hTERT G-quadruplex, BRACO-19 had a much greater effect on stabilization of the telomeric G-quadruplex (Figure S5). However, as shown above (Figure 4, A and C), only GTC365 is capable of specifically inhibiting hTERT transcription. Next, a modified TRAP assay<sup>67</sup> used to compare the effects of GTC365 and BRACO-19 on telomerase activity revealed that GTC365 dose-dependently reduced telomerase activity by 80% at 2  $\mu$ M, whereas BRACO-19 reduced telomerase activity by only 40% at



**Figure 5.** The more potent effect of GTC365 over BRACO-19 on telomerase activity, resulting in more rapid telomere shortening and induction of senescence, is due to selective steering of the folding to the more fully folded forms of the 5-12 G-quadruplex by GTC365. (A) GTC365 shows a more potent decrease of telomerase activity than that of BRACO-19. MCF7 cells were treated with GTC365 and BRACO-19 for 72 h and then subjected to the modified TRAP assay. The right panel shows a quantitation of the results. Relative telomerase activity (RTA) was determined and

#### Figure 5. continued

compared with the DMSO-treated sample. (B) Dose- and time-dependent loss of telomere length following short-term exposure to GTC365 and BRACO-19. MCF7 cells were treated with different doses of GTC365 for 10 days (left), 0.5  $\mu$ M of GTC365 for 5 or 10 days (center), or different doses of BRACO-19 for 5 days (right). Genomic DNA was extracted and then subjected to qPCR. Ct values of telomeres were normalized to that of 36B4 (single copy gene) to obtain  $\Delta$ Ct. (C) Induction of senescence-like phenotype by short-term exposure of GTC365. MCF7 cells were treated with 0.5  $\mu$ M of GTC365 (center) and 2  $\mu$ M of BRACO-19 (right) for 10 days. DMSO served as a control (left). A senescence  $\beta$ -galactosidase staining assay was performed as described in the Methods. These images were obtained at the same magnification. (D) Biophysical comparison of the effects of GTC365 and BRACO-19 on populations of the G138/139A mutant hTERT 5–12 G-quadruplex for control (top, red panel), GTC365 (middle, blue panel), and BRACO-19 (bottom, black panel) with nt and *N* as defined in Figure 3E. (E) Comparison of kinetics of initial folding rate of the WT 5–12 G-quadruplex with GTC365 and BRACO-19 by the temperature-jump method. (F) Enhanced initial folding rate of the 5–12 G-quadruplex scarrying different hTERT mutants by GTC365. The time-course CD signal of preheated oligo with compound or DMSO in a buffer containing 10 mM Tris-HCl (pH 7.5) and 5 mM KCl was monitored at 262 nm and 25 °C. The initial folding rate k (s<sup>-1</sup>) was obtained by one-phase association curve fitting. *P*-values (\**P* < 0.1, \*\*\**P* < 0.001, \*\*\*\**P* < 0.0001) for (A), (B), (E), and (F) were obtained by one-way ANOVA analysis.



**Figure 6.** GTC365 induces apoptosis as measured by BAX/BCL2 ratios, Annexin V binding, activation of caspase-3/7, and PARP cleavage and causes changes in the cell cycle. (A) Increase of BAX/BCL2 ratios by GTC365 in mRNA levels. MCF7 cells were treated with GTC365 for 72 h and then subjected to qPCR and immunoblot analysis. The relative ratio of BAX/BCL2 was determined compared with a DMSO-treated sample. (B) Dose- (upper) and time- (lower) dependent increase of Annexin V binding by GTC365. For the dose-dependent response, MCF7 cells were treated with GTC365 for 24 h and post-48 h before Annexin V binding assay using FACS. For the time-dependent response, the cells were treated with compound for 24, 72, and 120 h. (C) Activation of caspase-3/7 (DEVDase) by GTC365. MCF7 cells were treated with GTC365 for 48 h and staurosporine for 4 h. The supernatant of cell lysate was subjected to the caspase-3/7 assay using DEVD-AFC as a substrate. The fluorescence intensity at 505 nm was measured, corrected with a concentration of whole protein, and then normalized to a DMSO-treated sample. (D) Immunoblot analysis for detection of PARP cleavage after GTC365 treatment. MCF7 cells were treated with GTC365 for 72 h before immunoblot analysis. (E) Relative change in populations for G0/G1, S, and G2/M phase following treatment with 0.5 and 1  $\mu$ M GTC365. Cell cycle was analyzed by PI staining. MCF7 cells were treated with GTC365 for 48 h before FACS analysis. P values (\**P* < 0.05,\*\**P* < 0.01, \*\*\*\**P* < 0.0001) were obtained by one-way ANOVA analysis for (A), (B, top), (C), and (E) and by two-tailed *t*-test for (B, bottom).

4  $\mu$ M (Figure 5A). Thus, telomerase activity is much more potently affected by direct transcriptional targeting of hTERT

mediated by GTC365 than through targeting of the telomeric G-quadruplexes mediated by BRACO-19.

To further explore the relative effects of GTC365 and BRACO-19, we measured changes in relative telomere length induced by GTC365 and also measured induction of senescence, a known consequence of telomere shortening. Changes in telomere length were measured by gPCR with gDNA extracted from MCF7 cells incubated with GTC365 and BRACO-19. GTC365 caused both a dose- and time-dependent decrease in telomere length (Figure 5B, left and center, respectively). Whereas GTC365 decreased telomere length by 15% (5 days) and 20% (10 days) at concentrations as low as 0.5  $\mu$ M (Figure 5B, center), BRACO-19 showed no significant effect as high as 2  $\mu$ M after 5 days (Figure 5B, right), consistent with prior reports.<sup>83</sup> Senescence was then assessed according to lysosomal  $\beta$ -galactosidase overexpression indicated by the presence of indigo (blue dye) due to its catalytic release from X-gal. In addition, cells were assessed for flattened and enlarged morphologic phenotypes characteristic of senescence. As shown in Figure 5C (center panel), the blue-stained MCF7 cells show a distinct senescence-like phenotype with significant flattening and enlargement following 5–10 days of treatment with 0.5  $\mu$ M GTC365. As anticipated, BRACO-19 had very little effect on these measures of senescence (Figure 5C, right panel).

To evaluate the comparative effects of GTC365 relative to BRACO-19 on the cooperative folding process, we carried out two different experiments. First, we compared the distribution of the different populations of small and large species using single-molecule experiments as described previously with GTC365 and BRACO-19 in the G138/139A mutant (Table S1). A comparison of the results of the single-molecule assays on the single-stranded G138/139A mutant DNA with and without GTC365 or BRACO-19 is shown in Figure 5D. Similar to the G124/125A mutant, the population of fully folded structures is small (>40 nt species in Figure 5D, top; see Table S1 for the detailed population distribution) in the G138/139A mutant without addition of ligand. After incubating with 2  $\mu$ M GTC365, the fully folded structures significantly recovered (18.9% of all populations; Figure 5D, middle, and Table S1), demonstrating the population effect of this ligand to form the fully folded G-quadruplex species. BRACO-19 minimally promoted the fully folded structure (the population increased to 4.6%; see Table S1); instead, this molecule increased partially folded populations (the  $\sim 30$  nt species in Figure 5D, bottom). These results provide a rationale for the discrepancy in the biological activities of GTC365 and BRACO-19.

Second, we used CD kinetic analysis to compare the relative rates of initial folding for GTC365 and BRACO-19 in the WT and mutant species with GTC365 (Figure 5, E and F). We then used a temperature-jump method<sup>84</sup> to compare the initial folding rate of the 5-12 WT G-quadruplex with GTC365 and BRACO-19 using a time-course CD signal curve. A representative kinetics curve of the 5-12 WT G-quadruplex with GTC365 is shown in Figure S6. As shown in Figure 5E, the initial folding rate of the 5-12 WT G-quadruplex by GTC365 at 2 equiv was increased from 0.051 to 0.093 s<sup>-1</sup>, showing an increase of 0.042  $s^{-1}$ , whereas BRACO-19 showed a much smaller increase (0.017 s<sup>-1</sup> at 2 equiv). GTC365 also increased the initial folding rates of G124A, G124/125A, and G146A in a dose-dependent manner by 0.049, 0.042, and 0.054  $s^{-1}\xspace$  at 2 equiv, whereas the effect on the G138/139A mutant was insignificant (Figure 5F). This result was unexpected because the results in Figure 5D show that the populations of the larger folded species are increased by GTC365 in the G138/139A mutant. However, this result may show that

GTC365 can have thermodynamic as well as kinetic effects depending on the state of the initial folded form in each of the different mutants.

GTC365 Produces Both Apoptotic and Nonapoptotic Cell Death in MCF7 Cells. We have shown that GTC365 leads to telomere shortening and senescence. However, it is also possible that GTC365 could drive apoptosis given that hTERT siRNA treatment has been shown to result in downregulation of BCL2 and upregulation of BAX<sup>79,85</sup> and that a high BAX/BCL2 ratio is one of the indicators of apoptosis.<sup>86</sup> Indeed, we show above that GTC365 represses BCL2 transcription (Figure 4B, left). Therefore, to also explore the capacity of GTC365 to induce apoptosis, we examined the effect of GTC365 on multiple measures of apoptosis, including the BAX/BCL2 ratio, Annexin V staining, Caspase 3/7 activity, and PARP-1 cleavage. We found that GTC365 increased the BAX/BCL2 mRNA ratio in a dose-dependent manner by greater than 2-fold (Figure 6A). Next, we measured GTC365induced changes in Annexin V and 7AAD staining to evaluate the extent and stage of apoptosis (Figure 6B). After an initial 24 h treatment of GTC365, and then a further 48 h post-treatment incubation, the population of Annexin V+/7AAD- increased from 1 to 5% in a dose-dependent manner (top). There was also a time-dependent increase of the Annexin V+/7AAD- by  $\sim$ 7% after 120 h (bottom). Representative cytograms of Annexin V and 7AAD double-staining are shown in Figure S7. Overall, these data suggest that a substantial proportion of cells have undergone apoptosis 120 h post-GTC365 treatment. The activity of caspase-3 and caspase-7, key enzymes that drive apoptosis by cleavage of substrates containing the amino acid sequence DEVD, was then measured after treatment with GTC365. Because MCF7 cells lack caspase-3, caspase-7 activity was measured (Figure 6C), and it was found that there was a dose-dependent increase in caspase-3/7 (DEVDase) activity (47% at 0.5  $\mu$ M). Finally, we measured PARP-1 cleavage. PARP-1 is a critical molecule for DNA repair whose inactivation by cleavage leads to DNA degradation and cell death, another indicator of apoptosis.<sup>87</sup> GTC365 showed a dose-dependent increase in the cleaved fragment of PARP-1 (Figure 6D).

To comprehensively assess the effects of GTC365 on cellular phenotypes, we also examined its effect on cell cycle progression in MCF7. GTC365 increased the population of GO/G1 (from 57 to 71%) with a corresponding decrease in Sphase population (from 33 to 10%) in a dose-dependent manner after 48 h of treatment (Figure 6E). In addition, there was accumulation of G2/M phase (from 10 to 19%). Representative histograms of PI fluorescence are shown in Figure S8. On the basis of the G2/M phase arrest by GTC365, it was inferred that there would be a failure of mitosis or cytokinesis because other functions of hTERT are involved in the regulation of mitosis by localization to mitotic spindles and centromeres<sup>88</sup> and by tubulin organization.<sup>77</sup> As anticipated, abnormal phenotypes, such as bridges connecting two adjacent cells, were observed in GTC365-treated cells after 5 days (Figure S9). Eventually, most of the cells underwent cell death after exposure to a low dose of GTC365 in 6-9 days (Figure S10). In summary, knockdown of hTERT by GTC365 resulted in cell death through apoptosis or senescence mediated by telomere shortening and cell cycle arrest.

GTC365 Displays Potent Anticancer Activity in hTERT-Dependent Melanoma Cell Lines. Given that somatic mutation of the hTERT promoter has been shown to enhance



**Figure 7.** Effect of GTC365 in WT and mutant melanoma cell lines expressing different levels of hTERT. (A) Overactivated transcription of hTERT in melanoma cells with hTERT core promoter mutations compared to the WT cells. (B) Dose-dependent effect of GTC365 on hTERT mRNA level in melanoma cells carrying the G124A, G124/125A, G138/139A, and G146A mutations compared to WT. Cells were treated for 72 h, and then reverse transcription and qPCR were conducted to obtain the relative mRNA of hTERT to GAPDH. (C) Downregulation of BCL2 mRNA level by GTC365 in melanoma cells carrying the hTERT core promoter WT (UACC-2512) and G146A mutant (UACC-1729). Melanoma cells were treated with GTC365 for 72 h. (D) Selective reduction in viability (left) and hTERT expression (right) in melanoma cells carrying hTERT core promotor mutations. NHM-002 (normal human melanocytes) and a G124A mutant cell line were treated with vehicle, 1.25, 2.5, and 5  $\mu$ M GTC365 for 72 h. Viability was reduced in hTERT mutant melanoma cells by 50% (left). GTC365 caused minimal reduction in NHM-002 viability and was not statistically significant. hTERT mRNA expression was also reduced in melanoma cells treated with GTC365 for 72 h. hTERT expression was undetectable in NHM-002 cells (right). (E) Differential response to GTC365 in WT and promoter mutant cell lines. Cell lines were treated with GTC365 for 72 h. Mutant cell lines show significantly increased sensitivity to GTC365 compared to that of WT cell lines. *P*-values (\**P* < 0.05, \*\**P* < 0.01, \*\*\**P* < 0.001, \*\*\*\**P* < 0.001) were obtained by two-tailed *t*-test for (A), (D) [second panel], and (E) or one-way ANOVA (other panels).

promoter activity in the majority of melanomas,<sup>45,46</sup> we next sought to evaluate the effects of GTC365 on G-quadruplexregulated hTERT transcription and cell viability in melanoma cell lines as a model of hTERT-dependent cancers with known genetic alterations driving hTERT overexpression. We first identified five melanoma cell lines containing a spectrum of hTERT promoter mutations, UACC-2512 (WT), UACC-3090 (G124A), UACC-2528 (G124/125A), UACC-383 (G138/ 139A), and UACC-1729 (G146A), through Sanger sequencing. We then confirmed the increased hTERT mRNA level in these cells in comparison to that in the WT promoter cells (Figure 7A). In each of the mutant cells, the hTERT mRNA level was increased 6.6–34-fold relative to that of the WT cells. We also determined the mutational status of key oncogenic driver genes in these cell lines, including BRAF, NRAS, KRAS, CDKN2A,

and TP53. Notably, these cells were uniform at most key cancer gene loci (BRAF V600E, NRAS WT, KRAS WT, CDKN2A homozygous deletion, and TP53 WT), although the G138/ 139A cell line was BRAF WT with an NRAS Q61R mutation.

For the inhibition of cell growth by GTC365 to be assessed, these melanoma cell lines were treated with a range of concentrations of GTC365 for 72 h (Figure 7B). These cell lines showed a similar dose-dependent proportional decrease (25% at 1  $\mu$ M) in the mRNA level of hTERT in the WT and all mutant cells, although the absolute level of reduction was significantly higher in mutant cells (e.g., G138/139A) that showed higher levels of hTERT expression. GTC365 also decreased the mRNA level of BCL2 in WT and mutant (G146A) melanoma cell lines in a dose-dependent manner (Figure 7C). Next, to assess the selectivity of GTC365 for



**Figure 8.** Cartoon illustrating the proposed effect of somatic mutations on the cooperative folding process, resulting in activation of hTERT transcription, and how GTC365 is proposed to act as a pharmacoperone to restore the silencer function. For the WT cooperative folding pathway, the loop of the hairpin is in proximity to a loop in the adjacent G-quadruplex to provide critical tertiary interactions, leading to the functional silencer element (A to B). For illustrative purposes, G146 is shown making this interaction, and G124 is base-paired to C134 at the bottom of the hairpin loop. In the case of any of the mutant promoter elements, the loss of one of these critical tertiary interactions between the hairpin and the adjacent G-quadruplex, which is required for steering the correct folding pathways, then leads to misfolding of the 5-12 G-quadruplex and a nonfunctional silencer element (C to D). The binding of the pharmacoperone GTC365 to the mutant hairpin loop restores the folding pathway, leading to a functional silencer element (C to E to B). The positions of the somatic mutations are shown in the hairpin loop and associated tetrad in A and C. The green ribbon in B and D is a proposed repressor protein that uniquely recognizes the fully folded 5-12 G-quadruplex associated with the silencer element.

hTERT-dependent cancer cells relative to normal precursor cells, we compared the effects of a range of GTC265 concentrations on viability at 72 h in normal human melanocytes (NHM-002) relative to those of UACC-903, a G124A mutant (Figure 7D). Viability was significantly reduced in a dose-dependent manner in melanoma cells, dropping below 50% at 5  $\mu$ M. However, only a minimal viability change was seen in normal melanocytes and was not statistically significant. To confirm that the reduction in cell viability was a result of hTERT downregulation, we performed reverse transcription and qPCR to measure the mRNA level of hTERT expression in cells treated with DMSO or 5  $\mu$ M GTC365. hTERT expression was reduced by 41% in the melanoma cell line after 72 h but was undetectable in normal melanocytes, even in the absence of GTC365. Finally, to broadly assess the selectivity of GTC365 for hTERT promoter mutant versus WT cells, we conducted a 6-point 72 h MTS proliferation assay to determine EC50s in 14 additional melanoma cell lines with characterized TERT promoter status (19 cell lines in total) (Figure 7E and Table S2). GTC365 showed EC<sub>50</sub> values ranging from 2.11  $\mu$ M (a G124A line) to 63.71  $\mu$ M (a WT line). We also tested BRACO-19 in four of these lines and saw similar responses (Table S2). Ultimately, this broad screen shows a significant differential response to GTC365 between WT and mutant melanoma cell lines (Figure

7E) and confirms increased GTC365 activity in mutant cells that express higher levels of hTERT (Figure 7B). These data support that GTC365 reduces cell proliferation through downregulation of hTERT expression via stabilization of the G-quadruplex promoter structure. This mechanism is selective for hTERT-dependent melanomas such as those bearing hTERT promoter mutations.

#### DISCUSSION

Limitless proliferation potential due to telomerase activation is one of the original hallmarks of cancer.<sup>1</sup> hTERT is the key telomerase holoenzyme subunit that confers telomerase activity.<sup>89,90</sup> Recently, it has been shown that specific somatic mutations in the hTERT core promoter element result in a 2-4-fold increase in luciferase activity and that these mutations are commonly found in a number of cancers, most notably in bladder cancer, melanomas, and gliomas, where they are often associated with poor prognosis.  $^{45-47}$  It appears that the level of telomerase activity is the best indicator of patient prognosis.<sup>91</sup> In an attempt to rationalize the molecular basis for the transcriptional effects of these somatic mutations of hTERT, it was first proposed that new ETS transcription factor binding sites are generated in the duplex form of the promoter.<sup>45</sup> More recently, it has been proposed that GABP transcription factors can be recruited to mutant promoter elements in glioblastoma

# Table 1. Summary of the Comparison of the Biochemical and Biological Effects of GTC365 and BRACO-19

experiments to compare	results and conclusions from the comparison experiments between GTC365 and BRACO-19
effect on luciferase activity using E-box mutation (Figure 4A)	GTC365 acts directly at the hTERT promoter level, whereas BRACO-19 requires the E-box for lowering of hTERT, implying that only BRACO-19 requires the E-box for suppression of hTERT expression.
effects on MYC and BCL2 gene expression levels (Figure 4B)	As anticipated from above, GTC365 has no effect on MYC expression and works directly through the hTERT promoter to lower BCL2, whereas BRACO-19 lowers hTERT expression via MYC and has no effect on BCL2 expression, demonstrating quite different promoter targets for the two compounds.
effect on telomerase activity (Figure 5A)	At much lower concentrations of compound, GTC365 has a much more potent effect on telomerase activity than that of BRACO-19, suggesting that the underlying mechanism for these effects are different, which is consistent with the published results that BRACO-19 targets the telomeric G-quadruplexes and, as demonstrated here, GTC365 targets the hTERT promoter.
effects on telomere length (Figure 5B) and senescence (Figure 5C)	As a consequence of the direct targeting of the hTERT promoter, which produces a more potent effect on telomerase activity than that of BRACO-19, the downstream biological effects, telomere shortening and consequent senescence, are also more rapid (telomere shortening) and more potent than those of BRACO-19.
effects on recovery of population species (Figure 5D) and veloc- ity of folding (Figure 5E)	GTC365 has a much more potent effect on the velocity of refolding of the mutant promoter than that of BRACO-19 and restores the fully folded form of the mutant promoter much more effectively than BRACO-19.

multiforme,<sup>52</sup> thus providing an additional mechanism for the effects of these mutations. However, these mechanisms cannot fully account for the differences in transcriptional regulation of hTERT conferred by mutant promoters. Our work has previously shown the importance of hTERT promoter Gquadruplexes in the regulation of hTERT transcription. We have previously demonstrated that the core hTERT promoter sequence forms a tandem set of G-quadruplexes and have proposed that, when these structures are stabilized by compounds that bind to them, this is what leads to inhibition of hTERT transcription.<sup>41</sup> Thus, this mode of hTERT regulation has direct implications for therapy. Notably, catalytic inhibition of telomerase has been the major goal for drugs designed to destabilize telomeres through inhibition of telomere elongation or stimulation of telomere uncapping. However, direct repression of hTERT promoter activity has distinct advantages associated with impairing various functions for cell survival, such as lowering BCL2 and consequently inducing apoptosis<sup>14,15,88</sup> as well as reducing telomere maintenance by directly lowering hTERT levels.

The first question we addressed was whether the somatic mutations that led to overexpression of hTERT in cancer cells could be attributed to their effect on the cooperative folding process. Because all the somatic mutation sites found in the hTERT promoter are associated with either the hairpin loop (G138/139A and G146A) or the 5-12 G-quadruplex (G124A and G124/125A), which have both been shown to be important in the early folding process,<sup>42</sup> this seemed like an attractive postulate to explain the effect of these mutations on hTERT activation. Indeed, both the final folded form and the relative populations of intermediates were severely compromised relative to those of the WT species. Because it seemed likely that the fully folded form would be required for formation of a functional silencer element, a small molecule pharmacoperone that could recognize and bind to early intermediates in the folding pathway might then rescue the folding pathway in mutants that were compromised in this critical folding process (Figure 8, compare pathways C to D and C to E to B).

We identified, through a FRET screening method, the propylguanidino-acridine derivative GTC365, which binds to the 5-12 G-quadruplex to lower hTERT transcription by directly targeting this promoter element. This compound has different biophysical, biochemical, and biological effects on BRACO-19 (Table 1) that we believe are uniquely associated with the propylguanidino side-chain found exclusively in GTC365. On the basis of results from DMS footprinting, binding of GTC365 to the fully folded form of the 5-12 G-quadruplex positions the guanidinium group in close proximity

to the GC base pairs at positions 138/139 in the hairpin loop and the acridine moiety in proximity to the 124/125 positions in the associated G-quadruplex (Figure 3F). Thus, we propose that GTC365 can act as a chaperone in both accelerating the folding of the WT and steering the cooperative folding of a mutated 5-12 G-quadruplex to a functional transcriptional repressor (Figure 8, A to B in the WT and C to E to B in the mutants). We have previously shown that the cooperative refolding of the 5-12 G-quadruplex requires the simultaneous folding of the hairpin and associated G-quadruplex,<sup>42</sup> which is due to tertiary interactions between the hairpin and Gquadruplex structure. Because these interactions occur at early intermediates when the energy barriers may be small, the intermolecular interactions between, for example, the guanidinium group and the 15-mer are still able to drive the secondary structural transitions. Significantly, the 15-mer hairpin contains the G138/139A and G146A mutants, and the associated G-quadruplex contains the G124/125A mutant. Mutations that lead to loss of these tertiary interactions rationalize why these somatic mutations could lead to lower populations of the fully functional folded species. This is strikingly similar to the intrinsic dynamic behavior of RNA, which is used in riboswitches where metabolite-based effectors such as amino acids and nucleotides possess a similar chaperone activity to direct different folding pathways.<sup>92</sup> In addition, mutations in the intronic region near the 5 splice site of exon 10 in tau pre-mRNA have been associated with frontotemporal dementia and parkinsonism.<sup>93</sup> These mutations that are found in the putative stem loop destabilize the structure, altering the tau protein isoforms by alternative splicing.<sup>94,95</sup> This stem loop in the tau pre-mRNA has a striking similarity to the heteroduplex loop in the hTERT promoter (Figure 9), and because stabilization of the stem loop reverses the splicing pattern associated with neurodegeneration,<sup>96</sup> it has been proposed that small molecules that stabilize this stem loop would provide new ways to treat dementia.<sup>97</sup> Indeed, novantrone (mitoxantrone) stabilizes the tau pre-mRNA by binding to the stem loop, and although it provides a rational basis for development of new therapeutics, the lack of specificity is a barrier to further therapeutic development.<sup>97</sup> Last, this approach to drug therapy is analogous to the use of pharmacoperone molecules to treat misfolding protein problems, such as those in cystic fibrosis.<sup>98</sup> Among the somatic mutations found in the hTERT promoter element, the single G124A and G146A mutations are exclusively found in glioblastoma multiforme and bladder cancer, whereas the double mutations G138/139A and G124/125A are absent. On the basis of our model, in which we propose that there are key



**Figure 9.** Sequence and secondary structure of mutant human tau exon 10 splicing regulatory element. Destabilizing mutations at the +3, +13, +14, and +16 positions (in red) are linked to familial neurodegenerative diseases and increase inclusion of exon  $10^{.93,99-101}$  In contrast, stabilizing mutations at +10 and the I17T insertion (in blue) decrease inclusion of exon 10 in vitro.<sup>96</sup> Reprinted from Chemistry & Biology, vol. 16, 2009, Zheng et al., Structural basis for stabilization of the tau pre-mRNA splicing regulatory element by novatrone [sic] (mitoxantrone), 557–566, with permission from Elsevier.

interactions between the hairpin loop and the adjacent Gquadruplex that give rise to a tertiary complex, which is important in steering the folding of the 5-12 G-quadruplex, it seems reasonable to propose that the G124A and G146A mutants are special cases and that either mutation would result in loss of different key interactions. Both mutants are located at potentially critical positions in the 5-12 G-quadruplex. G124 is directly adjacent to the G-quadruplex, and G146 is in the hairpin loop that is involved in the tertiary interaction. G124 is therefore in proximity for base pairing to C134 at the junction of the hairpin loop, which we propose may play a key role in positioning the hairpin and G-quadruplex for cooperative folding. We have already shown that the tertiary interaction between the hairpin loop and the G-quadruplex results in a folded structure that is stable by 6 kcal/mol energy.<sup>42</sup> Thus, G146 may play a key role in positioning the hairpin loop closer to a loop in the associated G-quadruplex and facilitate this tertiary interaction. Therefore, loss of either interaction results in the formation of a misfolded final structure, which is energetically less stable. In support of this postulate, the increase in the initial rate of folding produced by GTC365 for these two mutants is much faster than for the G138/139A mutant. GTC365 potentially permits the mutants to recover this tertiary stabilization energy lost due to the G124A or G146A mutation. For the G138/139A mutant, the initial rate of folding is not perceptibly changed by GTC365, although the population of the more fully folded form is significantly increased, as shown by the single-molecule experiments. We propose that the role of the guanidino group in GTC365 in this case is one in which the drug plays a more restabilization role than reorienting the tertiary complex due to loss of two key base-pair interactions. Similar to G138/139A, the G124/125A double mutant is more destabilizing than either of the single mutations. However, because this double mutant contains the G124A mutation, GTC365 still plays an important role in recovering the tertiary interaction, and the initial rate of folding is accelerated.

The unique chaperone effect of the propylguanidino sidechain present in GTC365 in steering the folding of the functionally active transcriptional repressor can explain the quite different biochemical and biological effects of this compound versus those of BRACO-19 (Table 1). GTC365 directly represses hTERT expression and potently lowers

telomerase activity, whereas BRACO-19 only indirectly lowers hTERT, most likely by lowering MYC gene expression. The downregulation of hTERT transcription by GTC365 produces various antifunctions of hTERT, thereby reducing cancer cell survival. These short-term effects of GTC365 include induction of apoptosis, reduction of viability, and decreased telomerase activity and telomere length with associated senescence and changes in cell cycle. Reassuringly, these biological effects observed with GTC365 are largely in accordance with previous studies using siRNA targeted to hTERT. For example, Shammas and co-workers showed that treatment with hTERT siRNA induced senescence and apoptosis and decreased telomerase activity and telomere length.<sup>102</sup> As anticipated, the biological effects of GTC365 are quite different than the cellular response to DNA damage-inducing G-quadruplex binders, such as BRACO-19 derivatives,<sup>103</sup> RHPS4,<sup>104</sup> TMPyP4,<sup>105</sup> and 307A,<sup>106</sup> which induce accumulation in the cell cycle in both S and G2/M phases. The G2/M phase arrest observed with GTC365 is consistent with known effects of hTERT-modulating mitosis. For example, it has been suggested that hTERT is involved in G2/M mitotic spindle function and checkpoint in mitosis because hTERT dissociates from chromosomes in mitotic prophase.<sup>107</sup>

The unique mechanism of action of GTC365, which involves kinetics effects mediated by facilitating the cooperative folding of the G-quadruplex silencer element, is in contrast to other Gquadruplex-interactive compounds like BRACO-19 that produce stabilization of G-quadruplexes in, for example, telomeric sequences and promoter elements, resulting in inhibition of telomere elongation and gene expression. Because the cooperative folding is initiated in the heteroduplex loop, the molecular target of GTC365 is not the G-quadruplex, which provides a quite different drug-targeting approach that might be more selective than existing strategies; but this, of course, depends on the presence of such a molecular mechanism in facilitating the formation of the active silencer element.

Finally, we examined the selective cytotoxic effects of GTC365 on a model cancer with a known genetic etiology that drives hTERT upregulation. We used melanoma cell lines that overexpress hTERT as a consequence of mutations in the 5-12 G-quadruplex. We compared hTERT expression, BCL2 expression, and viability in normal melanocytes as well as up to 19 cell lines with variable hTERT promoter status (WT, G124A, G124/125A, G138/139A, and G146A). Notably, we found that GTC365 was minimally cytotoxic in normal melanocytes but exhibited significant dose-dependent cell killing in melanoma cells. We also found that, although a range of hTERT expression and responses to GTC365 was seen in melanoma cell lines, GTC365's cytotoxicity was significantly more pronounced in the hTERT promoter mutants than in WT melanoma cells. Although hTERT promoter mutations occur in the majority of melanomas, other mechanisms may also contribute to hTERT activation, including copy number changes, translocations, missense mutations, and epigenetic changes. Therefore, it is not wholly surprising that there is a wide distribution of responses to GTC365 in promoter WT cell lines. Overall, these studies clearly show the therapeutic opportunities for targeting cancer cells that overexpress hTERT, irrespective of the underlying mechanism.

In summary, we have characterized the disruptive effect of somatic mutations on the pathway leading to cooperative folding of the 5-12 G-quadruplex in which formation of the

functional active repressor is required for effective silencing of the hTERT promoter element. The propylguanidino-acridine compound GTC365 was identified as a compound able to reverse the transcription-activating effect of these mutations by acting as a pharmacoperone molecule that steers the cooperative folding to partially restore the silencing ability of the mutant G-quadruplexes. In contrast to approaches that target either the telomeric structure or siRNA-modulating posttranscriptional events, the direct targeting of the hTERT promoter element produces biological effects, such as apoptosis, telomere shortening, cell cycle arrest, and failure of cell division, leading to nonapoptotic cell death that can be observed within 2-5 days, which makes this an attractive therapeutic strategy for treating cancer patients with hTERT dependency, whether due to promoter mutation or other genetic aberrations.

#### ASSOCIATED CONTENT

#### **S** Supporting Information

The Supporting Information is available free of charge on the ACS Publications website at DOI: 10.1021/jacs.6b07598.

F-X curves, CD spectra, dose-dependent  $T_{\rm m}$  responses, time-course molar ellipticities, representative cytograms and histograms, abnormal MCF7 cell phenotypes, timedependent cell death assay, population distribution by PoDNano, and EC<sub>50</sub> values (PDF)

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#### Notes

The authors declare the following competing financial interest(s): Laurence Hurley and Vijay Gokhale have a financial interest in Tetragene, a G-quadruplex-targeting company.

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